

Power Capacitors
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March 15, 2010

I & M Industrials, Inc.
10 Akron Drive
Greenville, SC 29605

Dear Brett:

I just wanted to take a few seconds to let you know how pleased I am with the project that you and your team at I & M Industrials completed for/with us in regards to supplying us with a new VST 90 compressor system. The upfront work on modeling of the system and its benefits was very impressive. In my experience, modeling typically overstates benefits that are actually seen in real life. However, we are seeing better benefits from your compressor system than the model predicted. We are looking at an overall compressed air operating savings of over \$30,000 annually. Pressure fluctuation is down from +/- 7 psi to +/- 4psi, and plant pressure is down from 97 psi to 92 psi. Dynamic Efficiency is up from 2.45 scfm/kW to 5.52 scfm/kW.

I am equally impressed with I & M's service. You personally made sure that the installation and start up of the compressor went smoothly. Following up with testing to verify that the system is living up to the benefits predicted in the model showed I & M's commitment to the deliverables of the project.

With sincere thanks,

Patrick J. Bowers

Patrick J. Bowers
Plant Manager
Cooper Power Systems - Greenwood